

FIG. 1

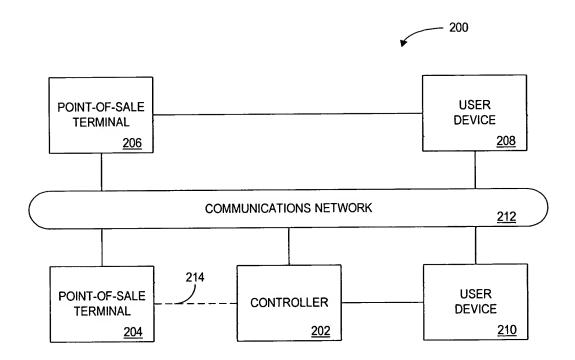


FIG. 2

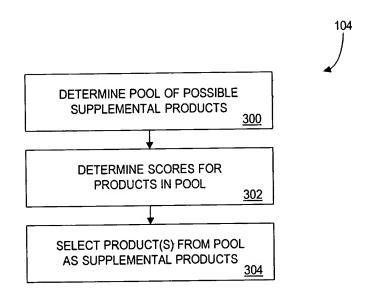


FIG. 3

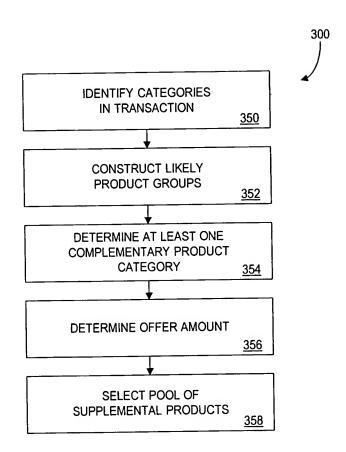


FIG. 4

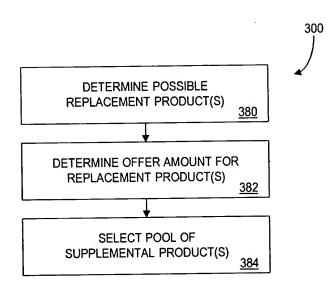


FIG. 5



TRANSACTION	IDENTIFIER:T-41-1730	918 <u>410</u>
SUBTOTAL: \$9).50	<u>408</u>
ITEM ORDERED 402	PRODUCT CATEGORY 404	QUANTITY 406
DOUBLE-DECKER BURGER	SPECIALTY SANDWICH	1
CHEESEBURGER	SANDWICH	2
MEDIUM FRIES	SIDE ORDER	1
LARGE FRIES	SIDE ORDER	1
LARGE SOFT DRINK	BEVERAGE	1



TRANSACTION IDEN	TIFIER:T-41-1730918
GROUP: MEAL 1	
PRODUCT CATEGORY 452	ITEM ORDERED <u>454</u>
SPECIALTY SANDWICH	DOUBLE-DECKER BURGER
SIDE ORDER	MEDIUM FRIES
BEVERAGE	LARGE SOFT DRINK
DESSERT	MISSING ITEM



TRANSACTION IDEN	TIFIER:T-41-1730918
ITEM ORDERED <u>502</u>	REMAINING ITEMS <u>504</u>
CHEESEBURGER	SANDWICH
CHEESEBURGER	SANDWICH
LARGE FRIES	SIDE ORDER



TRANSACTION IDEN	TIFIER: T-41-1730918
GROUP: MEAL 2	
PRODUCT CATEGORY 552	ITEM ORDERED <u>554</u>
SANDWICH	CHEESEBURGER
SANDWICH	CHEESEBURGER
SIDE ORDER	LARGE FRIES
BEVERAGE	MISSING ITEM
DESSERT	MISSING ITEM



TRANSACTION	IDENTIFIER: T-41-1730	918	
SUBTOTAL: \$9	0.50		
ROUND-UP AM	OUNT: \$0.50		<u>602</u>
ITEM ORDERED	PRODUCT CATEGORY	QUANTITY	UNIT PRICE
DOUBLE-DECKER BURGER	SPECIALTY SANDWICH	1	\$2.35
CHEESEBURGER	SANDWICH	2	\$1.35
MEDIUM FRIES	SIDE ORDER	1	\$1.15
LARGE FRIES	SIDE ORDER	1	\$1.85
LARGE SOFT DRINK	BEVERAGE	1	\$1.45

FIG. 10



TRANSACTION	IDENTIFIER: T-41-1730)918
SUBTOTAL: \$9	9.50	
ROUND-UP AM	OUNT: \$0.50	
ITEM	PRODUCT CATEGORY	COST
COOKIES	DESSERT	\$0.23
APPLE PIE	DESSERT	\$0.13
ICE CREAM CONE	DESSERT	\$0.21
SMALL MILK SHAKE	DESSERT	\$0.37
JUICE	BEVERAGE	\$0.36
SMALL SOFT DRINK	BEVERAGE	\$0.08
MEDIUM SOFT DRINK	BEVERAGE	\$0.11
HAMBURGER	SANDWICH	\$0.37
CHEESEBURGER	SANDWICH	\$0.45

FIG. 11



REPLACE ITEM	I RULES	
ITEM ORDERED 702	REPLACEMENT ITEM 704	REPLACEMENT COST 706
HAMBURGER	CHEESEBURGER	\$0.11
HAMBURGER	QUARTER POUND HAMBURGER	\$0.23
HAMBURGER	DOUBLE-DECKER BURGER	\$0.31
CHEESEBURGER	QUARTER POUND HAMBURGER	\$0.18
CHEESEBURGER	DOUBLE-DECKER BURGER	\$0.25
8 PIECE CHICKEN NUGGET	12 PIECE CHICKEN NUGGET	\$0.22
MEDIUM FRIES	LARGE FRIES	\$0.30
SMALL SOFT DRINK	MEDIUM SOFT DRINK	\$0.21
SMALL SOFT DRINK	LARGE SOFT DRINK	\$0.27



TRANSAC	CTION IDENTIFIER:T-41	-1730918		
ITEM ORDERED	REPLACEMENT ITEM	REPLACEMENT COST		
CHEESEBURGER	QUARTER POUND HAMBURGER	\$0.18		
CHEESEBURGER	DOUBLE-DECKER BURGER	\$0.25		
MEDIUM FRIES	LARGE FRIES	\$0.30		

PROFIT SC	PROFIT SCORING SUB-PROCESS	S				
WEIGHT: 4						830
TRANSACT	TRANSACTION IDENTIFIER: T-	T-41-173-0918				
SUBTOTAL: \$9.50	: \$9.50					812
OFFER AM	OFFER AMOUNT: \$0.50					810
ADDITIONAL ITEM	IL ITEM					
ADDITIONAL ITEM 802	PRODUCT CATEGORY 804	ITEM COST <u>814</u>	ITEM PROFIT 818	RELATIVE PROFIT PERCENTAGE <u>822</u>	PROFIT BASED SCORE 826	WEIGHTED SCORE <u>832</u>
COOKIES	DESSERT	\$0.23	\$0.27	16.67	16.67	66.67
ICE CREAM CONE	DESSERT	\$0.31	\$0.19	11.73	11.73	46.91
MEDIUM SOFT DRINK	BEVERAGE	\$0.11	\$0.39	24.07	24.07	96.30
REPLACE ITEM	TEM					
ORDERED ITEM <u>806</u>	REPLACE ITEM <u>808</u>	REPLACEMENT COST 816	ITEM PROFIT <u>820</u>	RELATIVE PROFIT PERCENTAGE 824	PROFIT BASED SCORE 828	WEIGHTED SCORE 834
CHEESEBURGER	QUARTER POUND HAMBURGER	\$0.18	\$0.32	19.75	19.75	79.01
CHEESEBURGER	DOUBLE-DECKER BURGER	\$0.25	\$0.25	15.43	15.34	61.73
MEDIUM FRIES	LARGE FRIES	\$0.30	\$0.20	12.35	12.35	49.38

FIG. 14

	830		812	810		WEIGHTED SCORE	47.37	18.95	66.33		WEIGHTED SCORE	37.89	28.42	101.05
						POPULARITY BASED SCORE	15.79	6.32	22.11		POPULARITY BASED SCORE	12.63	9.47	33.68
						RELATIVE POPULARITY PERCENTAGE	15.79	6.32	22.11		RELATIVE POPULARITY PERCENTAGE 858	12.63	9.47	33.68
OCESS		T-41-1730918				TAKE RATE (%) <u>852</u>	15	9	21		TAKE RATE (%) <u>854</u>	12	6	32
POPULARITY SCORING SUB-PROCESS		TRANSACTION IDENTIFIER: T-	\$9.50	OFFER AMOUNT: \$0.50	L ITEM	PRODUCT CATEGORY 804	DESSERT	DESSERT	BEVERAGE	TEM	REPLACE ITEM	QUARTER POUND HAMBURGER	DOUBLE-DECKER BURGER	LARGE FRIES
POPULARIT	WEIGHT: 3	TRANSACTI	SUBTOTAL: \$9.50	OFFER AM	ADDITIONAL ITEM	ADDITIONAL ITEM 802	COOKIES	ICE CREAM CONE	MEDIUM SOFT DRINK	REPLACE ITEM	ORDERED ITEM 806	CHEESEBURGER	CHEESEBURGER	MEDIUM FRIES

FIG. 15

DISCOUNT	DISCOUNT SCORING SUB-PROCESS	ESS				
WEIGHT: 3		,				830
TRANSACTI	TRANSACTION IDENTIFIER: T-4	T-41-1730918	6			
SUBTOTAL:	\$9.50					812
OFFER AMOUNT: \$0.50	JUNT: \$0.50					810
ADDITIONAL	L ITEM					
ADDITIONAL ITEM	PRODUCT CATEGORY	RETAIL PRICE	DISCOUNT	RELATIVE DISCOUNT PERCENTAGE	DISCOUNT BASED SCORE	WEIGHTED SCORE
802	804	905	906	910	914	918
COOKIES	DESSERT	\$0.85	\$0.35	13.46	13.46	26.92
ICE CREAM CONE	DESSERT	\$1.10	\$0.60	23.08	23.08	46.16
MEDIUM SOFT DRINK	BEVERAGE	\$1.20	\$0.70	26.92	26.92	53.85
REPLACE IT	TEM					
ORDERED ITEM	REPLACE ITEM	RETAIL PRICE DIFFERENCE	DISCOUNT 908	RELATIVE DISCOUNT PERCENTAGE 912	DISCOUNT BASED SCORE 916	WEIGHTED SCORE 920
CHEESEBURGER	QUARTER POUND HAMBURGER	\$0.75	\$0.25	9.62	9.62	19.23
CHEESEBURGER	DOUBLE-DECKER BURGER	\$1.00	\$0.50	19.23	19.23	38.46
MEDIUM FRIES	LARGE FRIES	\$0.70	\$0.20	7.69	7.69	15.38

FIG. 16

CUMULATIVE	CUMULATIVE SCORING SUB-PROCESS	OCESS		
TRANSACTIO	TRANSACTION IDENTIFIER: T-	T-41-1730918		
SUBTOTAL: \$9.50	9.50			812
OFFER AMOUNT: \$0.50	NT: \$0.50			810
ADDITIONAL ITEM	тем			
ADDITIONAL ITEM <u>802</u>	PROFIT SCORE 952	POPULARITY SCORE 956	DISCOUNT SCORE 960	CUMULATIVE SCORE
COOKIES	66.67	47.37	26.92	140.96
ICE CREAM CONE	46.91	18.95	46.16	112.02
MEDIUM SOFT DRINK	96.30	66.33	53.85	216.48
REPLACE ITEM	M			
ORDERED ITEM 806	PROFIT SCORE	POPULARITY SCORE	DISCOUNT SCORE 962	CUMULATIVE SCORE 966
QUARTER POUND HAMBURGER	79.01	37.89	19.23	136.13
DOUBLE-DECKER BURGER	61.73	28.42	38.46	128.61
LARGE FRIES	49.38	101.05	15.38	165.81

FIG. 17

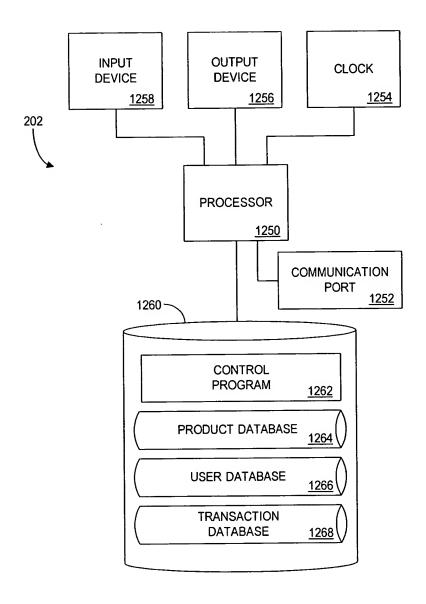


FIG. 18

CATEGORY PRICE COST 1304 SANDWICH \$1.10 \$0.40 SANDWICH \$1.35 \$0.65 SANDWICH \$1.35 \$0.65 SANDWICH \$1.15 \$0.05 SIDE ORDER \$1.15 \$0.08 SIDE ORDER \$2.15 \$0.08 BEVERAGE \$1.15 \$0.08
CATEGORY PRICE 1304 SANDWICH \$1.10 SANDWICH \$1.35 SANDWICH \$2.35 SANDWICH \$1.15 SIDE ORDER \$1.15 SIDE ORDER \$1.15 BEVERAGE \$1.15
SANDWICH SANDWICH SANDWICH SPECIALTY SANDWICH SIDE ORDEI SIDE ORDEI SIDE ORDEI BEVERAGE
9 2
PRODUCT/ SERVICE NAME/ DESCRIPTION 1302 HAMBURGER CHEESEBURGER BURGER BURGER LARGE FRIES MEDIUM FRIES AMALL SOFT DRINK LARGE SOFT DRINK
PRODUCT/ SERVICE IDENTIFIER 1300 P-0984-90234 P-0283-17234 P-1230-89127 P-8902-29037 P-0902-09823 P-5678-12345 P-7654-09876

1264

PAYMENT IDENTIFIER	CREDIT CARD 1239-0912-0128-092	DEBIT CARD 9032-0934-0293-0938	FREQUENT SHOPPER CARD TKWSJ-9763214	CHARGE ACCOUNT 7671-198365102	BANK ACCOUNT 0982189239023845	NONE	CORPORATE ACCOUNT SIMD-219-6437
USER CONTACT INFORMATION	203-555-5555	SJONES @ACME.COM	333 GAME STREET CARDVILLE, ND	CT@CTHOME.ORG	555-555-555	NONE	JACKSON DESIGNS ACMETOWN, OHIO
USER NAME	TOM	SUE JONES	BINGO	CHARLES TRUMAN	JEFF BLEDSO	MARK SIMPSON	SARAH JACKSON
USER IDENTIFIER	C-12-12-123434	C-49-12-437952	C-47-83-971234	C-92-46-982734	C-09-23-178345	C-03-04-196337	C-05-12-100194
920		1362	7367	1366		1370	•

1266

	TRANSACTION IDENTIFIER	DATE/TIME	USER	PRODUCT/ SERVICE
1408	1400	1402	1404	1406
₹ 0.44	1-1-9348275	1/16/00 5:35 PM	C-12-12-123434	P-0984-90234-02
1412	T-2-8973462	1/16/00 9:20 PM	C-92-46-982734	P-1230-89127-12
1 4	T-3-9087234	1/20/00 4:28 PM	C-92-46-982734	P-0928-09823-58
1416	T-4-9087234	2/11/00 10:20 AM	C-05-12-100194	P-1230-89127-12 P-1492-12010-71
<i>f</i>	T-5-9087234	2/12/00 7:30 AM	C-03-04-196337	P-1519-72193-02 P-1492-12010-71

1268

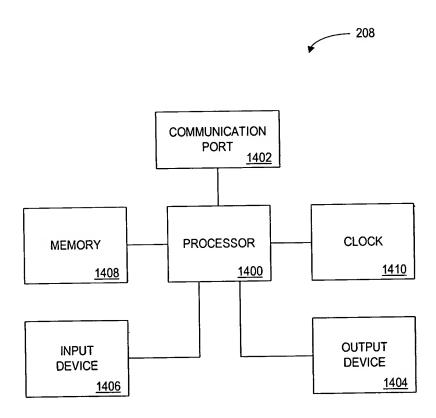
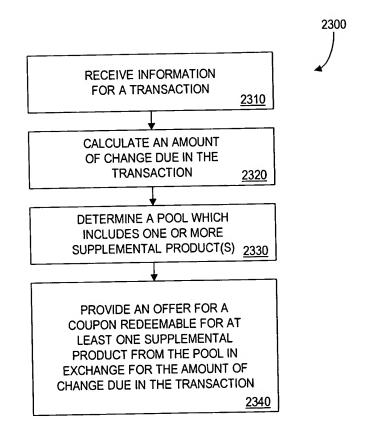


FIG. 22



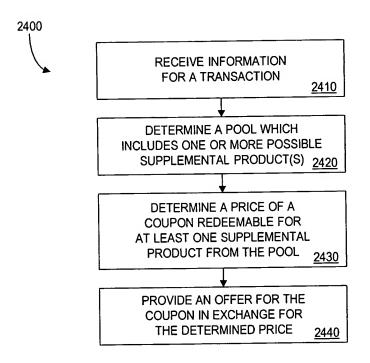


FIG. 24